

Message Text

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PAGE 01 TEGUCI 00955 231818Z

ACTION COME-00

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FM AMEMBASSY TEGUCIGALPA

TO SECSTATE WASHDC PRIORITY 9549

UNCLAS TEGUCIGALPA 0955

E.O. 11652: N/A

TAGS: BENC, HO

SUBJ: OLANCHO FORESTRY DEVELOPMENT PROJECT

REF: (A) 77 TEGUCIGALPA A-07, (B) TEGUCIGALPA 0688

1. A QUASI-GOVERNMENT INTERNATIONAL CORPORATION, THE CORPORACION FORESTAL INDUSTRIAL DE OLANCHO (CORFINO), HAS BEEN ESTABLISHED TO EXECUTE THE INDUSTRIALIZATION PHASE OF THE OLANCHO PROGRAM.

2. AFTER MONTHS OF PRELIMINARY TALKS, THE CANADIAN FIRM, MC MILLAN BLOEDEL, ACCEPTED CORFINO'S PROPOSAL TO NEGOTIATE FORMAL CONTRACT NAMING THEM TECHNICAL PARTNER FOR PULP AND PAPER PROJECT. NOW THAT COURTSHIP IS OVER, CORFINO IS HESITATING. HONDURANS FEAR THEY WILL LOSE CONTROL OVER THEIR PROJECT. CANADIANS PRESENTED MANAGEMENT PLAN ASSIGNING ALMOST ALL HIGHEST POSITIONS TO MC MILLAN BLOEDEL PERSONNEL. ALSO, CORFINO WANTS TIME TO CONSIDER PROPOSAL OF ANOTHER POTENTIAL PARTNER, FINNISH FIRM ENTSO EUTSEIG.

3. REGARDING EQUIPPING OF SAWMILL (SEE PARA 3 REF B), BID INVITATIONS DELAYED UNTIL EARLY MARCH AFTER IDB MISSION VISITS HONDURAS TO REVIEW BID PROPOSALS. EMBASSY POUCHING ADVANCE COPY BID INVITATION TO MEPD, UNCLASSIFIED

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USDOC, WHO MAY WISH TO CONTACT US FIRMS LISTEWIFIRST PAGE AND REPRODUCE PROPOSAL FOR DISTRIBUTION TO INTERESTED FIRMS. CORFINO REPORTS INVITATIONS WILL BE SENT TO 84 SUPPLIERS: 41 U.S.; 10 JAPANESE, 1 BRAZILIAN, 22 EUROPEAN, 10 CANADIAN. REQUEST ALL REPLIES BE SENT TO ING. MIGUEL LEYVA PENA, CORFINO, APARTADO POSTAL 1613, TEGUCIGALPA, HONDURAS. QUOTES MUST INCLUDE

INDIVIDUAL PRICES FOR EACH ITEM F.O.B. MANUFACTURE'S
PLANT, CRATING FOR SHIPMENT ON OCEAN-GOING BARGES,
FREIGHT AND HANDLING TO A MAJOR PORT (E.G. NEW
ORLEANS, MOBILE, PUERTO CASTILLA), AND MAXIMUM
SHIPPING VOLUME AND WEIGHT.
KNIGHT

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